

Medical Transport Home When The Unexpected Happens

Property Casualty and Employee Benefits Producers

Protecting Your Client's Health, Wealth and Time

What is Travel MedEvac

- Premium air ambulance insurance for anyone more than 150 miles from home
- Our primary benefit covers medical evacuation to the insured's home country hospital of choice
- Travel MedEvac global plans covers all residents going to or coming from nearly all countries, including expatriate plans
- Medical tourism for U.S. and Canadian residents traveling for cosmetic surgery and dental procedures to Mexico, the Bahamas, the Caribbean and Central America



Why Travel MedEvac

• Protect your client's health, wealth & time



- 1 in 13 people will go to the hospital each year
- Medical evacuation can cost \$50,000 to \$150,000 with payment required upfront
- Professionals to handle logistics at time of critical need



New NAIC Travel Insurance Model Law

- On August 6, 2018 the National Association of Insurance Commissioners (NAIC) adopted a new Travel Insurance Model Act, which classifies "emergency evacuation" and "repatriation" as insurance coverage - as opposed to assistance services.
- While many programs in the marketplace are membership/subscription plans, not true insurance, TME is fully compliant with the provisions of the new NAIC Model Act which is intended to be enacted as a stand alone chapter of the insurance code."



True Insurance...There Is A Difference

Place your clients in a fully regulated insurance plan, not a membership or subscription with no oversight or recourse. Our plans are fully regulated!

- For US Residents: Coverage is underwritten by Nationwide^{*}, rated A+ by both A.M. Best and Standard and Poor's, for U.S. Residents Traveling more than 150 miles from home
- For Foreign Residents: Coverage is underwritten by Insurance Without Borders: , the largest independent provider of international benefits in the world, rated B++, for any resident of any other country traveling anywhere in the world (coverage applies only outside insured's home country). GBG is the provider of all Medical Tourism policies, regardless of residence

Membership Clubs= No Recourse: Who Do You File A Complaint with for Non-Performance? No Compliance – Membership clubs financials and loss reserves are not publicly reviewed and subject to regulatory review.







Exceptional Travel MedEvac Benefits

- Air medical transport when traveling 150+ miles from home
- Transport of traveling companion or family member
- Visitor transportation/return of children and dependents
- Vehicle return auto, RV, motorcycle or vessel
- Mortal remains return
- \$500,000 policy limit









Competitive Advantages of Travel MedEvac

- A REGULATED PRODUCT underwritten by highly rated insurers
- Medical transport to HOME HOSPITAL of CHOICE
- NO pre-existing conditions exclusion
- NO surprise out-of-pocket expenses
- NO deductibles
- NO claim forms for medical transports





Who Manages Your Client's Care & Transport

- Air Ambulance Worldwide manages all flights using a highly accredited global network of air ambulance providers – your client's welfare does not get shopped to the lowest cost provider
- Medical staff have a minimum of 5 years of CCU, ICU & emergency medicine experience
- Member of aams.org, eurami.org, and argus.org safety and oversight organizations



Superior Industry Experience



Management Group is comprised of current and former owners/executives of International Insurance Group, American Automobile Association (AAA), Air Ambulance Worldwide and Angel MedFlight

- 25+ collective years of international air ambulance ownership and management experience
- 15+ years of insurance client management and air ambulance medical evacuation program experience
- 25+ years of travel industry experience
- Serving over 100,000 customers and thousands of agents annually with other specialty insurance products for travelers



Who Needs Travel MedEvac?

- Vacationers/RV'ers
- Affinity Groups
- Snowbirds/Expatriates
- Truckers
- Business Travelers
- Employee Groups
- Students
- Missionaries/Church Groups
- Medical Tourists





Sample Pricing Group and individual plans available

- Daily plans: from \$4 per person per day
- Annual plans: from \$250 per year (opt in)
- Annual group plans: priced per census, significant discounts from opt in annual plans

20% Commission!





Sales Flexibility

- Travel MedEvac provides a turn-key process for adding a page on your website – allowing customers to self enroll at their convenience
- Daily rated, semi- annual, and annual plans available on an opt-in basis
- Group/Blanket programs available for your Employer Groups/Employee Benefits. Simple application/census process for issuing policies forms on a Group/Blanket basis





For more information on Travel MedEvac Insurance, including details on the current plans offered, please visit <u>travelmedevac.com</u>

If you are ready to become an affiliate and offer Travel MedEvac Insurance, register at <u>https://travelmedevac.com/become-a-partner/</u>

If you have any other questions please email affiliate@travelmedevac.com.

Thank you!